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# **Objective**

#### **Definition**

An objective is a short statement of the desired outcome to be accomplished over a short time frame.

#### Note

- The timeframe is usually one year.
- In the OGSM-model the meaning of objectives and goals are reversed.

#### Relations

| Objective | is parent of          | data quality objective |
|-----------|-----------------------|------------------------|
| Objective | has simularities with | goals                  |

Objective and goals both refer to the desired outcomes that a person or organisation wants to achieve.

## **Examples**

- Earn a minimum of 15% return on investment in a fiscal year
- Increase the company's market share to 7% by the end of the next fiscal year
- Cut down the operating costs by 10% within two years
- Reduce the response time for sales inquiries to 12 hours by the end of this quarter

### Reference

Indeed. Difference between goals and objectives.

All, DUMS

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